ACEVEDO BELT, P.A.

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Hospitality Practice Summary

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Introduction:

Acevedo Belt, P.A. meets the complex legal needs of our hospitality and leisure clients by providing a cross-disciplinary approach to issues the industry faces. We provide our clients with practical, responsive and sophisticated solutions to the wide array of challenges they regularly encounter. We represent owners, operators, investors, developers and lenders with a depth, breadth and reach of practice, both domestically and abroad. Our projects and clients include a range of luxury hotels, complex mixed-use projects, destination resorts, spas, golf courses and marinas. We address the needs of hospitality and leisure projects and clients from the first day of acquisition due diligence through the last day of executing an exit strategy, by providing a variety of integrated legal services, including: due diligence, acquisition and disposition, construction industry contracts, construction financing, refinancing and lending and loan workouts (for both borrowers and lenders), leasing, project and mixed-use project structuring, regulatory regime issues (condominium and homeowner association and offering documentation), hotel condominiums, branded residential agreements, management agreements, franchise agreements, hotel operating agreements, and resales.

We assist developers, owners and lenders of luxury mixed-use hotel, all-inclusive hotels and large-scale mixed-use projects throughout North America, the Caribbean and Latin America. Maria Acevedo's native Spanish speaking and writing skills buttress our Latin American and Caribbean practice capabilities, by providing language and cultural expertise to pave the way for our clients throughout these regions. Our lawyers regularly partner with attorneys and hospitality professionals in other jurisdictions, both nationally and internationally. See, for example, our Programa de Asesoria de Hospitalidad Transforteriza.

Mixed-Use and Large Scale Development Projects:

Mixed use projects and large scale projects require an intimate understanding of a variety of complex legal and business issues as well as an awareness of the interests of the various stakeholders and uses within such a project. We have significant experience in sophisticated structuring mechanisms for mixed-use projects, including budgeting and the sharing of costs, use restrictions, access, parking and related entitlement issues for the various stakeholders, compliance with land-use regulations, enforcement powers and proceedings, repair and maintenance obligations, assessment and lien structuring, document structuring (including creation or avoidance of condominiums and vertical sub-division regimes in buildings and projects) and related governance issues, aesthetics, budgeting, assessments, liens, reserves and a multitude of other issues.

International, Including Latin America and the Caribbean:

We have a wide range of experiences in representing clients from or with projects on four continents, including

throughout Latin America. We work with local foreign counsel and prominent foreign professionals on mixed-use projects.

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