ACEVEDO BELT, P.A.

305.396.4282
305.396.4771

International Law

Our International practice encompasses a wide array of industries and transactions, including cross-border asset and equity acquisitions, dispositions, mergers, joint ventures, and financings. We also advise foreign hospitality clients on a regular basis with respect to a variety of matters, including negotiations with hotel brands (franchise agreements, marketing agreements, hotel management agreements, and branded residential agreements), operating agreements, acquisitions, financings, dispositions, and mixed-use project structuring. Founding Shareholder, Maria Acevedo, is bilingual (Spanish and English) and a Vice-Chair of the Cross-Border Real Estate Committee of the International Law Section of the American Bar Association. Our experience includes:

- Represented all-inclusive hotel owner in Costa Rica in connection with financing transaction with U.S.-based lender
- Represented a quasi-governmental Latin American mining concession and company in connection with a $50 million export finance loan from a variety of international lenders
- Represented international marina management company in contract negotiations in the U.S., Latin America and Europe
- Represented owners of a triple-play and wireless operator in the Dominican Republic in sale of business to a French telecommunications conglomerate for a purchase price in the range of hundreds of millions of dollars
- Represented owners of an Ecuadorian Coca-Cola bottling company in sale of a majority equity stake in the company to a major Mexican bottler and acquisition of a minority interest in the Mexican bottler’s Argentine subsidiaries
- Represented U.S. owner/developer in hospitality project in Mexico
- Represented a private equity fund regarding hospitality projects throughout Latin America, and with corporate reorganization and corporate governance matters
- Represented an Ecuadorian distributor of airtime for prepaid cellular phones in the establishment of U.S. operations and the formation of strategic alliances to target U.S. Hispanic market
- Represented Latin American telecommunications company in a variety of corporate matters and transactions
- Represented owner of a Costa Rican mixed-use hotel project in connection with negotiation of franchise agreement, operating agreement and mixed-use project structuring
- Represented a mobile virtual wallet startup and other mobile payment solutions provider on issues pertaining to Latin American market
- Represented Argentine entertainment venture in sale of broadcasting units to major U.S. media company
- Represented a Salvadoran-owned chocolate manufacturer in connection with capital infusion from Puerto Rican investors, as well as with various corporate reorganizations
- Represented consortium of port, terminal and real property owners in establishing and developing various industries in Haiti

- Represented landowners in the establishment of an ethanol processing plant and free trade zone joint venture for garment manufacturing in Haiti
- Represented Brazilian medical services enterprise in establishing mobile healthcare operations in Florida
- Assisted U.S. perfume company with corporate reorganization and establishing distribution center in Central America
- Represented Ecuadorian not-for-profit university in its private equity investment in a U.S. medical technology company
- Represented Spanish hotel group in connection with U.S. hotel leasing, acquisitions and other investments
- Represented large South American quasi-governmental mining concession in connection with $50 million international financing transaction

Four Seasons Office Tower
1441 Brickell Avenue, Suite 1400
Miami, Florida 33131

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